

HFN, INC.

MINUTES OF A MEETING OF THE BOARD OF DIRECTORS

June 19th, 2023

A meeting of the Board of Directors (the "Board") of HFN, INC., a Washington corporation, was held on June 19th, 2023, at 4:00pm (Pacific Time) via online Zoom.us conference call.

Directors Present:

David Ngai, Frank Pineau, Eric Wolak, Tim Underwood, Charlie Herb, Howard Kapustein, Allen Enebo

Also Present Were:

Jeremy Fallt, HFN General Manager

Directors Absent:

none

Call to Order

Jeremy Fallt called the meeting to order at 4:04pm (Pacific Time) and Eric Wolak recorded the minutes. A quorum of directors was present, and the meeting, having been duly convened, was ready to proceed with business.

Approval of Minutes

Minutes for May were approved.

Manager's Report

Jeremy sent out the report for May via email.

Cannon Construction has requested a contract amendment to adjust for increased material costs.

Motion: The Board approved adoption of the new pricing addendum from Cannon Construction

Multi-Mode to Single-Mode Fiber Upgrade

Based on a new pricing offering from Cannon Construction, Jeremy offered some revised proposals for rate of investment in fiber upgrades vs. XGS-PON. The board reviewed and discussed these proposals.

Motion: The Board approved spending up to \$80,000 in 2023 on fiber upgrades with Cannon Construction

Tax preparation

Motion: The Board approved engaging Jeremy's recommendation for tax preparation

Board Meeting Adjournment

There being no further business to come before the meeting, the meeting was adjourned at 4:58 (Pacific Time)

HFN Advisory Group Meeting (started at 5:04pm)

Dan Sivils and Steve Milton from Gigabit Now joined the meeting.

Higher-Speed Offerings

The Board and Gigabit Now discussed offering subscribers the opportunity to expedite upgrading their individual connection to XGS-PON for a fee.

Details of the FMR amendment and equipment acquisition were discussed.

FMR Negotiations

A concern was raised about the FMR with respect to non-covenant subscribers. Should they have the option to expedite installation of XGS-PON on their connection before covenant subscribers?

Further discussion and negotiation is required on the FMR update.

Component failure and backup gear was discussed.

Field Team Strategy

Gigabit Now expressed concern that the existing field team will be unable to complete fiber retrofits in the target time frame.

Some scheduling slack is necessary to ensure the team can meet appointment timing.

Gigabit Now's scheduling team is struggling to get through to subscribers to make appointments for the upgrades. Jeremy offered to help with community engagement as a liaison to individual communities' Facebook pages etc.

Gigabit Now is supportive of Cannon's offer to help with fiber upgrades.

HFN Advisory Group Meeting Adjournment

There being no further business to come before the meeting, the meeting was adjourned at 6:15pm (Pacific Time)

Respectfully submitted,

Eric Wolak, Recording Secretary