

Highlands Council
Annual Budget
July 2023 through June 2024

Proposed : June 6, 2023
 Approved : June 6, 2023
 Updated/Proposed: October 2,2023
 Updated/Approved:October 2, 2023

	Actual Jul21 - Jun22	Budget Jul22 - Jun23	Actual Jul22 - Jun23	Budget Jul23 - Jun24
Ordinary Income/Expense				
Income				
41000 · Enhancement Fee Income				
41100 · Resident - Resales	633,035.89	600,000.00	350,355.82	300,000.00
41300 · Commercial - Residential	64,010.62	69,436.64	71,201.55	74,470.41
41400 · Commercial - Retail	187,181.02	201,288.93	206,089.87	215,566.53
Total 41000 · Enhancement Fee Income	884,227.53	870,725.57	627,647.24	590,036.94
42100 · Grant Income	21,870.39		4,900.00	7,979.00
42400 · Contributions from Community				
42430 · Corporate Contributions	500.00	0	0.00	0.00
42430 · Individual Contributions	0.00	0.00	0.00	0.00
42440 · Gifts in Kind - Goods	223.15	0.00	321.00	0.00
42450 · Goods/Services - Trade	14,800.00	0.00	19,637.66	10,000.00
42460 · Donated Facility/Equipment	2,379.07	0.00	575.00	0.00
42470 · Donated Advertising	0.00		0.00	0.00
Total 42400 · Contributions from Community	17,902.22	0.00	20,533.66	10,000.00
43000 · Blakely Hall Income				
43100 · Office Rent	27,500.00	25,500.00	25,500.00	25,500.00
43300 · Blakely Hall Rental				
43310 · BH Great Room rental	96,434.00	90,000.00	129,414.75	129,419.00
Total 43300 · Blakely Hall Rental	96,434.00	90,000.00	129,414.75	129,419.00
Total 43000 · Blakely Hall Income	123,934.00	115,500.00	154,914.75	154,919.00
46000 · Program/Event Income				
46200 · Program Sponsorship	3,057.31	0.00	10,809.94	10,000.00
46200 · Program Service Fees	3,265.94	0.00	15,148.43	15,300.00
Total 46000 · Program/Event Income	6,323.25	0.00	25,958.37	25,300.00
47000 · Other Income - Program Related				
47100 · Newspaper Advertising	33,595.96	29,409.06	28,739.72	32,000.00
47200 · Website - E Letter Advertising	11,204.00	9,292.00	10,423.50	10,000.00
47800 · Other Income	450.00	600.00	600.91	600.00
Total 47000 · Other Income - Program Related	45,249.96	39,301.06	39,764.13	42,600.00
48000 · Administrative Income				

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48100 · Interest Income	862.94	1,200.00	4,629.43	27,900.00
48200 · NSF/Late fees	0.00		0.00	0.00
Total 48000 · Administrative Income	862.94	1,200.00	4,629.43	27,900.00
Total Income	1,100,370.29	1,026,726.63	878,347.58	858,734.94
Expense				
62400 · Contributions To Community				
62420 · Donations	70.00	0.00	500.00	0.00
62440 · Gifts in Kind - Goods	223.15	0.00	321.00	0.00
62450 · Goods/Services - Trade	13,048.00	0.00	19,648.00	10,000.00
62460 · Donated Facility/Equipment	2,379.07	0.00	575.00	0.00
62470 · Donated Advertising	0.00		0.00	0.00
Total 62400 · Contributions To Community	15,720.22	0.00	21,044.00	10,000.00
63000 · Blakely Hall Expense				
63010 · Blakely Hall Maintenance	29,518.30	30,000.00	16,954.93	16,971.20
63020 · Landscape Maintenance	165.88	2,000.00	0.00	1,500.00
63030 · Security Monitoring	1,077.88	1,115.00	1,115.24	1,160.00
63040 · Fire Alarm Phone Line	2,416.23	2,600.00	2,530.49	2,760.00
63050 · Electric/Gas	11,436.14	12,500.00	11,889.20	14,400.00
63060 · Water/Sewer	3,053.74	3,152.00	3,284.01	3,582.00
63080 · Garbage/Recycle	5,144.69	5,975.00	6,081.59	7,960.00
63090 · Blakely Hall Supplies	9,431.86	9,000.00	7,706.70	8,000.00
63100 · Janitorial Services	34,160.00	35,000.00	35,300.00	48,245.00
63200 · Property Insurance	13,445.04	14,066.00	14,058.73	15,452.00
63300 · Real Estate, Personal Prop Tax	11,790.02	12,200.00	10,687.61	12,000.00
Total 63000 · Blakely Hall Expense	121,639.78	127,608.00	109,608.50	132,030.20
64000 · Payroll Expenses				
64100 · Salaries and Wages	420,965.06	453,112.63	424,463.01	425,070.36
64200 · Payroll Taxes	42,945.71	43,045.70	45,170.07	46,757.70
64300 · Simple IRA	9,333.11	13,593.38	8,949.44	12,752.10
64400 · Health Insurance	35,553.01	38,692.71	25,537.30	49,036.81
Total 64000 · Payroll Expenses	508,796.89	548,444.42	504,119.82	533,616.97
65000 · General and Administrative				

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	Jul21 - Jun22	Jul22 - Jun23	Jul22 - Jun23	Jul23 - Jun24
65010 · Books, Subscriptions, Reference	41.37	500.00	11.00	0.00
65020 · Postage, Mailing Service	66.79	100.00	135.11	150.00
65030 · Printing and Copying	0.00	480.00	77.69	200.00
65040 · Supplies	11,745.56	12,000.00	6,884.80	6,000.00
65050 · Telephone, Internet, Fax	5,438.90	6,000.00	5,066.73	6,000.00
65060 · Equipment lease	7,210.37	8,043.00	4,333.74	3,895.00
65100 · Audit and Tax Services	17,905.10	11,000.00	10,405.10	11,000.00
65110 · HR/Payroll Services	6,000.00	6,500.00	6,320.00	6,800.00
65120 · Computer/IT Services	21,815.74	17,611.00	10,259.19	12,780.00
65130 · Legal Services	17,074.50	18,000.00	9,839.00	12,000.00
65150 · Design Services			195.00	28,000.00
65190 · Other Services	25,190.05	1,200.00	890.00	1,500.00
65200 · Memberships and Dues	1,086.02	1,195.00	920.54	1,195.00
65210 · Staff/Board Development	777.71	3,000.00	461.58	2,000.00
65215 · Staff Morale	0.00	1,000.00	35.98	1,000.00
65220 · Conferences, Meetings, Networking	669.15	1,385.00	1,280.00	1,280.00
65230 · Travel	1,341.89	1,700.00	1,343.50	1,700.00
65240 · Meals and Entertainment	3,406.11	7,000.00	4,625.43	6,000.00
65250 · Marketing/Recognition	1,541.78	2,000.00	247.60	500.00
65300 · Licenses and Permits	109.00	500.00	65.00	100.00
65310 · B&O Tax	16,639.67	17,612.38	14,889.56	13,899.66
65390 · Bank fees	3,208.03	4,500.00	4,976.79	6,000.00
65400 · Insurance - Liability, D and O	9,133.75	9,534.00	9,552.75	11,060.00
65410 · Interest Expense	0.00	0.00	0.00	0.00
65480 · Bad Debt	0.00	0.00	0.00	0.00
Total 65000 · General and Administrative	150,401.49	130,860.38	92,816.09	133,059.66
66000 · Program/Event Expense				
66100 · Program Expense	44,801.73	105,000.00	47,335.36	50,000.00
66300 · Program Expense - Community Van	188.45	2,000.00	143.47	500.00
Total 66000 · Program/Event Expense	44,990.18	107,000.00	47,478.83	50,500.00
67000 · Newsletter/Website/E Letter Exp				
67100 · Newsletter Printing	16,137.95	20,000.00	19,568.92	20,000.00

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67120 · Newsletter Distribution	2,799.95	4,600.00	4,307.69	4,710.00
67130 · Newsletter Marketing	230.00	500.00	65.00	65.00
67500 · Website - E Letter Expense	4,342.76	1,500.00	4,926.59	6,023.90
Total 67000 · Newsletter/Website/E Letter Exp	23,510.66	26,600.00	28,868.20	30,798.90
68000 · Depreciation Expense	71,357.42	70,000.00	72,105.86	84,000.00
Total Expense	936,416.64	1,010,512.80	876,041.30	974,005.73
Net Ordinary Income	163,953.65	16,213.83	2,306.28	-115,270.79
Other Income/Expense				
Other Income				
70000 · Gain/Loss on Sale of Assets	-799.75		0.00	0.00
Total Other Income	-799.75	0.00	0.00	0.00
Other Expense				
70500 · Maintenance Expense - Reserves			42,937.85	0.00
80000 · Income Tax	0.00	1,000.00	0.00	0.00
Total Other Expense	0.00	1,000.00	42,937.85	0.00
Net Other Income	-799.75	-1,000.00	-42,937.85	0.00
Net Income	163,153.90	15,213.83	-40,631.57	-115,270.79
Net Income before Depreciation				-31,270.79